



RUFFIN CONSULTING

7(j) Federal Contracting Readiness (FCR) Program Small Business Initial Assessment Form B

Business Name: _____

Owner Name: _____, _____
(Last Name) (First Name)

Street Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Email: _____

- Primary NAICS Code: _____

- Secondary NAICS Code(s): _____

- Small Business Certifications: _____

Please select interested training courses / workshops:

- Forecasting
- Estimating and Bidding
- Forward Pricing
- Indirect Rate Structure Development (Actual & Provisional)
- Proposal Preparation
- Contract Negotiation
- Cost Accounting
- Quickbooks Accounting for Federal Contractors and DCAA Compliance
- QBs Installation / Optimization
- Business Processes & Systems
- Gap Analysis
- Written Systems Documentation
- Capture Management
- Market Research - Marketing Intelligence
- Strategic Alliances
- Capacity and Capabilities Building Strategies
- Contracting, Certification and Business Development Strategies
- Cybersecurity (FAR & DFARS Clauses)
- GSA Schedule Marketing to the Federal Government
- ISO9001 AS9100
- Social Media Marketing
- Human Resource Training

If you have any questions and/or concerns, please feel free to contact our office at 615.528.1110.